1. Website performance

## .1 Af

| Report date: | $01 / 08 / 2019$ | $-31 / 08 / 2019$ |
| :--- | :--- | :--- | :--- |
| Compared to: | $01 / 07 / 2019$ | $-31 / 07 / 2019$ |
| Duration (days): | 31 |  |


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New users

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New users . 1 Company ABC

Sessions by country

|  | Country | Sessions |
| :---: | :---: | :---: |
| \% | United States | 334,378 157\% |
| - | United Kingdom | 90,414 120\% |
| - | Austria | 5,759-61.04\% |
| 0 | Italy | 718-81.83\% |

-72.54\%
< 880,935
-81.83\%

Returning users


1,709.33\%
< 66,350

Users by age and gender
Female
Male


## Sessions vs. Page views

| $\equiv$ | Sessions | $1,078,048$ | $10.17 \%$ |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
|  | Page views | $1,207,339$ | $143.01 \%$ |

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Average session time

-69.54\%
Avg. Session Duration
< 8d 16h
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Channel traffic

| Channel grouping | Sessions |
| :--- | :--- |
| Direct | $162,740 \quad \downarrow$ |
| Referral | $146,200 \quad \downarrow$ |
| Social | $133,738200 \%$ |
| Email | $28,48030.24 \%$ |
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## Top traffic sources

| Channel grouping | Sessions |  | New Users |  | Bounce rate |  | Avg. Session Duration |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Direct | 705,357 | -0.32\% | 698,142 | -28.52\% | 6.60\% | -66\% | 7d 23h | -14.66\% |
| Referral | 309,346 | 86.2\% | 606,252 | 43.51\% | 0.66\% | -12\% | 5d 07h | 36.43\% |
| Social | 56,521 | -62.12\% | 180,858 | 109\% | 0.58\% | 26.09\% | 1d 22h | 44.52\% |
| Email | 29,736 | -59.7\% | 70,835 | 129\% | 0.77\% | 157\% | 1d 00h | -17.62\% |

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Sessions vs. Page views $\rightarrow$ Sessions $\rightarrow$ Page views

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## Views per session

An average amount of Page Views your users interact with during a session

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Channel traffic


## Top landing pages

|  | Landing page path <br> /home | Sessions |  | Page views |  | Avg. time on page |  | Goal conversion rate all |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| vin |  | 494,167 | 497\% | 738,392 | 300\% | 4d 11h | -27.39\% | 65.05\% | 34.04\% |
| unt | /shop | 81,602 | 55.43\% | 289,393 | 72.06\% | 3d 08h | $-26.7 \%$ | 0.82\% | -7.87\% |
| uma | /catalog | 11,622 | 182\% | 127,578 | 34.23\% | 1d 13h | -60.7\% | 0.19\% | -77.11\% |
| vel | /more | 709 | -60.98\% | 24,283 | -70.05\% | 1d 08h | -47.38\% | 0.95\% | 37.68\% |
| vil | /forum | 265 | -84.69\% | 17,389 | -14.23\% | 00:30:35 | -93.71\% | 0.39\% | -51.85\% |
| vil | /Vilnius | 32 | -95.02\% | 16,183 | 23.84\% | 00:06:11 | -98.28\% | 0.76\% | 230\% |
| vis | /Milan | 32 | -42.86\% | 13,264 | 41.27\% | 00:04:48 | -79.12\% | 0.49\% | 28.95\% |

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## Top pages


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Least popular pages

|  | Page | Page views |  |
| :---: | :---: | :---: | :---: |
| (um) | Home | 185,906 $\downarrow$ |  |
| 5 | Shop | 113,578 |  |
| \%ma | Catalog | 2,017-74.61\% |  |
| (um) | More | 806 | -82.75\% |
| (in) | Forum | 578 | -77.13\% |
| -mi | Support | 147 | -71.95\% |
| 50] | Contact | 60 | 15.38\% |
| -10 | FAQ | 59 | 20.41\% |
| (umb | Contributions | 50 | 900\% |
| -min | Disclaimers | 34 | 580\% |
| (um) | Contents | 9 | 80\% |
| (un) | Downloads | 6 | 20\% |

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## Total spent on ads

Budget spent on Facebook ads during this period.
2. Google Ads performance

Funnel activity


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Click-through rate

64.38\%

CTR

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Cost-per-click


\$880,967.00
Spent
103.90\% < \$432,058.00

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Share of voice

| Impr. (Abs. Top) \% | $18.44 \%$ | $-51.68 \%$ |
| :--- | :--- | :--- |
| 2 | $28.20 \%$ | $-36.23 \%$ |

A Campaign:

Conversion rate


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Cost per conversion
€247,006.00
-78.27\%
Per conversion << $€ 1,136,924.00$

## Top campaigns

|  | Campaign | Clicks | Impressions |  |  | CTR |  | Conversions |  | Value |  | Cost |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. | Campaign: String A Device: String A Network: String A | 467,558 | $\downarrow$ | 581,666 | $\uparrow$ | 43.56\% | $\uparrow$ | 232.70 | $\downarrow$ | 447.76 | 153\% | €222,821.00 $\downarrow$ |
| 2. | Campaign: String B <br> Device: String B <br> Network: String B | 357,207 | $\uparrow$ | 99,388 | 817\% | 0.92\% | 109\% | 28.61 | $\downarrow$ | 279.45 | 186\% | $€ 11,218.00$ Ш |
| 3. | Campaign: String C <br> Device: String C <br> Network: String C | 305,757 | $\uparrow$ | 98,493 | 2380\% | 0.53\% | 76.67\% | 22.41 | $\downarrow$ | 101.10 | $\uparrow$ | €1,907.00 $\downarrow$ |
| 4. | Campaign: String D Device: String D Network: String D | 39,996 | $\downarrow$ | 46,399 | 5642\% | 0.30\% | -69.07\% | 16.50 | $\downarrow$ | 55.63 | 134\% | €264.00-97.22\% |
| 5. | Campaign: String E Device: String E Network: String E | 28,543 | $\downarrow$ | 37,696 | 8918\% | 0.59\% | 1375\% | 9.13 | $\downarrow$ | 16.65 | $\downarrow$ | € 87.00-94.62\% |

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## Top banner ads



| Campaign: | String A |
| :--- | :--- |
| Ad group: | String A |
| Description: | String A |
| Final URL: | 0 |


| Clicks | CTR | Conversi.... | Conv. rate | Value |  | Clicks | CTR |  | Conversi... | Conv, rate | Value |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $79,995 \downarrow$ | $97.48 \% ~ \uparrow$ | $898.56 \uparrow$ | $33.79 \% \downarrow$ | $746.67 \uparrow$ | $13,023 \downarrow$ | $1.00 \%$ | $\uparrow$ | $496.93 \uparrow$ | $0.47 \%$ | $\downarrow$ | $550.82 \downarrow$ |

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## Total spent on ads

Budget spent on Facebook ads during this period.


## Top campaigns

| Campaign Name | Clicks |  | CTR |  | Cost per click |  | Impressions |  | Budget spent |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A campaign | 733,396 | $\uparrow$ | 60.27\% | 88.34\% | \$1,052,610.00 | . $00 \uparrow$ | 943,007 | 105\% | \$350,539.00 | 238\% |
| B campaign | 476,159 | 122\% | 1.00\% | 4.17\% | \$831,136.00 | .0025.9\% | 473,524 | 520\% | \$104,111.00 | 6069\% |
| C campaign | 188,343 | $\uparrow$ | 0.46\% | 4.55\% | \$134,460.00 | .0065.1\% | 14,273 | $\downarrow$ | \$92,015.00 | 3101\% |
| D campaign | 23,063 | $\downarrow$ | 0.31\% | 138\% | \$87,368.00 | 222\% | 13,332 | -63.9\% | \$24,698.00 | 1073\% |
| E campaign | 2,394 | 69.07\% | 0.47\% | -51.55\% | \$48,790.00 | 178\% | 640 | -94.88\% | \$22,509.00 | 2225\% |
| F campaign | 1,900 | 147\% | 0.06\% | -81.82\% | \$45,668.00 | 315\% | 175 | -96.82\% | \$20,332.00 | 3966\% |
| G campaign | 1,679 | 320\% | 0.27\% | -60.87\% | \$15,354.008 | 081.85\% | 125 | -94.01\% | \$15,748.00 | 5888\% |
| H campaign | 479 | 280\% | 0.08\% | -89.04\% | \$2,519.00 7 | 74.81\% | 44 | -97.5\% | \$10,615.00 | 10515\% |
| I campaign | 446 | 6271\% | 0.47\% | 38.24\% | \$1,319.00 | 676\% | 40 | -95.44\% | \$3,990.00 | 8968\% |
| $J$ campaign | 181 | 2486\% | 0.24\% | -74.47\% | \$292.00 | 165\% | 38 | -84.74\% | \$1,428.00 | 23700\% |
| K campaign | 88 | 1367\% | 0.21\% | -61.82\% | \$55.00 -29.4 | -29.49\% | 36 | -82.44\% | \$719.00 | 11883\% |
| L campaign | 55 | 1000\% | 0.99\% | 482\% | \$53.00 -1 | -10.17\% | 12 | -88.57\% | \$175.00 | 2817\% |

## Top performing ads

A ad B ad


| Campaign: | A campaign |
| :--- | :--- |
| Ad set: | AdSet 1 |



## Campaign performance overview

## Total spent on ads

Google Ads + Facebook Ads

| $\begin{aligned} & 1,475,624 \\ & \text { GADS + FB ADS } \end{aligned}$ | \% Total impressions | 2,207,425 | 351.91\% |
| :---: | :---: | :---: | :---: |
|  | Total clicks | 962,562 | -1.00\% |
|  | Total conversions | 1,063,572 | 24.57\% |
| 8. Combined multisource data | \&. Combined multisource data |  |  |
| Transactions | Revenue |  |  |
| Amount of orders completed through your website | Purchase value generated th | our website |  |

## $\vec{\beta} 183,942$ <br> Transactions

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Top campaigns


Funnel activity (Totals)

## Revenue

Purchase value generated through your website

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Campaign sessions
Campaign sessions

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Campaign performance

| Campaign | Sessions |  | Bounce rate |  | Avg. Session Duration |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A campaign | 842,005 | -2.05\% | 74.64\% | 205\% | 4d 08h | -21.67\% |
| B campaign | 148,480 | -61.15\% | 0.95\% | 33.8\% | 4d 03h | -16.38\% |
| C campaign | 13,308 | -94.36\% | 0.65\% | 1525\% | 2d 14h | -20.05\% |
| D campaign | 12,852 | -24.6\% | 0.60\% | -30.23\% | 22:25 | -1.35\% |
| E campaign | 8,505 | -43.85\% | 0.90\% | 15.38\% | 01:05 | -94.45\% |
| F campaign | 5,703 | -39.77\% | 0.06\% | -88.46\% | 00:30:01 | -93.98\% |
| G campaign | 4,433 | 585\% | 0.00\% | -100\% | 00:13:16 | -95.67\% |
| H campaign | 3,211 | 754\% | 89.38\% | 13651\% | 00:07:45 | -96.33\% |
| I campaign | 1,417 | 791\% | 0.98\% | 18.07\% | 00:01:18 | -98.94\% |
| J campaign | 1,361 | 901\% | 0.34\% | -63.04\% | 00:00:32 | -99.02\% |
| K campaign | 750 | 520\% | 0.52\% | -40.91\% | 00:00:17 | -97.03\% |
| L campaign | 95 | 157\% | 0.86\% | 244\% | 00:00:08 | -96.95\% |

## Products by revenue

| Product name | Item revenue | Item quantity |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| String A | $\$ 620,281.00$ | $35.54 \%$ | 509,188 | $3158 \%$ |
| String B | $\$ 91,240.00$ | $-77.21 \%$ | 229,582 | $2161 \%$ |
| String C | $\$ 24,734.00$ | $-87.26 \%$ | 196,012 | $4151 \%$ |
| String D | $\$ 14,334.00$ | $-92.3 \%$ | 2,640 | $-37.49 \%$ |
| String E | $\$ 3,674.00$ | $-97.66 \%$ | 789 | $-32.7 \%$ |
| String F | $\$ 1,129.00$ | $-99.24 \%$ | 97 | $-90.07 \%$ |
| String G | $\$ 25.00$ | $-99.98 \%$ | 21 | $-84.89 \%$ |
| String H | $\$ 24.00$ | $-99.93 \%$ | 16 | $-86.32 \%$ |
| String I | $\$ 6.00$ | $-99.85 \%$ | 11 | $-87.5 \%$ |
| String J | $\$ 5.00$ | $-99.86 \%$ | 9 | $-75.68 \%$ |
| String K | $\$ 5.00$ | $-99.8 \%$ | 6 | $-45.45 \%$ |
| String L | $\$ 5.00$ | $-99.11 \%$ | 6 | $-25 \%$ |

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